

Eric Yde

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EDUCATION

Doctor of Philosophy, Economics, University of Virginia, expected 2026.

- Thesis Title: “Competition and Regulation in the Prescription Drug Industry.”
- Committee: Julie Holland Mortimer (chair), Amalia Miller, Federico Ciliberto, Tim Layton.

Bachelor of Arts, Economics, University of Rochester, 2016.

PUBLICATIONS AND WORKING PAPERS

“Vertical Integration and Regulated Profits in Pharmacy Benefits Markets.” (Job Market Paper)

“The Effects of Price Caps on Advertising to Physicians: Evidence from the 340b Drug Pricing Program,” with Sylvia Hristakeva and Julie Holland Mortimer. (Forthcoming, *Management Science*.)

“Strategic Procurement and Drug Diversion in the Wholesale Prescription Opioid Market,” with Justin Garrison and Ashwin Nair.

“Regulating Vertical Relationships in Prescription Drug Markets: Evidence from Medicaid.”

WORK IN PROGRESS

“Hospital Influence on Physician Prescribing Decisions: Evidence from the 340b Program,” with Maura Coughlin, Sylvia Hristakeva, and Julie Holland Mortimer.

“Does Common Subcontracting Soften Competition? Evidence from Medicare Advantage.”

“Price Effects of Retail Pharmacy Mergers in the United States.”

TEACHING EXPERIENCE

Guest Lecturer, University of Virginia, ECON 8180 (Grad. Industrial Organization), March 2025.
Teaching Assistant, University of Virginia, 2022-2024.

- Intermediate Microeconomics: Spring 2024, Summer 2022.
- Introduction to Econometrics: Fall 2023, Spring 2023, Fall 2022.
- Principles of Economics (Microeconomics): Summer 2023.
- Law and Economics: Summer 2022.

GRANTS AND FELLOWSHIPS

Rob and Claudia Fauber Graduate Excellence Fellowship, University of Virginia, 2025-2026.
Bankard Pre-Doctoral Fellowship (\$19,900), University of Virginia, 2025.

Jefferson Dissertation Year Fellowship (\$46,224), University of Virginia, 2024-2025
Quantitative Collaborative Graduate Fellow, University of Virginia, 2023-2025.
University of Virginia Marshall Jevons Fund (\$2,750), 2023-2025.
Quantitative Collaborative Bynum Grant (\$1,500), University of Virginia, 2024.
UVA Graduate School of Arts & Sciences Student Council Research Grant (\$500), 2024.

HONORS

Program Chair Award (Prescription Drugs Area), American Society of Health Economists, 2025.
UVA Career Center commendation for supporting undergraduate career development, 2024.
Snively Fund Prize for Outstanding Dissertation Proposal, University of Virginia, 2023.
Snively Fund Prize for Outstanding Second Year Paper, University of Virginia, 2022.

CONFERENCE PRESENTATIONS AND INVITED SEMINARS

2026: Allied Social Sciences Association Annual Meeting (scheduled).

2025: Southern Economic Association Annual Meeting, American Society of Health Economists Annual Conference.

2024: Congressional Budget Office, UVA Jefferson Scholars Foundation Fellows Symposium, Southeastern Health Economics Study Group, American Society of Health Economists Annual Conference, Allied Social Sciences Association Annual Meeting (Health Economics Research Organization session).

INVITED PANELS AND DISCUSSIONS

2025: Southern Economic Association Annual Meeting, American Society of Health Economists Annual Conference.

PROFESSIONAL SERVICE

Organizer, University of Virginia Economics Research Colloquium, 2024.
Referee Service: *Journal of Law and Economics*, *International Journal of Industrial Organization*, *Journal of Health Economics*.

PROFESSIONAL EXPERIENCE

Research Assistant to Julie Holland Mortimer and Sylvia Hristakeva, 2022-2023.
Research Assistant to Peter Troyan, William Shobe, and Henning Mortveit, 2021-2022.
Compass Lexecon, Washington, DC, 2016-2020.

- Senior Economist (2020); Economist (2019); Senior Analyst (2018); Analyst (2016-2017)
- Research Assistant to Elaine Hill, University of Rochester, 2016.

RESEARCH ASSISTANTS

Rhea Choudhary, 2024-2025.
Anant Gautam, 2024-2025.
Abigail Nickelson, 2024-2025. (Initial placement: Cornerstone Research.)
Calvin Roe, 2024-2025. (Initial placement: Berkeley Research Group.)
Bailey Greggs, 2024. (Initial placement: Deloitte.)

REFERENCES

Julie Holland Mortimer
James Langenfeld Professor of Industrial Organization
Washington University in St. Louis
Department of Economics
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